



Overview - Acquisitions 2017

Business Unit	Object	Key brands	Country/Region	Annual sales		Signing on	Completion on	Purchase price		Comment	Published in news release	Published in quarterly report	Published in annual report
Beauty Care	Acquisition of outstanding non-controlling shares in Eczacıbası Schwarzkopf, Istanbul, increasing ownership to 100 percent	-	Turkey	-	-	Q4/2017	Q4/2017	MEUR	~3	-	-	-	AR 2017, p. 116
Beauty Care	Acquisition of Zotos International, hair salon business	Joico, Zotos	USA	MEUR	~210*	10/26/17	12/28/17	MEUR	403	~ 700 Employees	10/26/17 12/28/17	-	AR 2017, p. 62, 78, 86, 116-117
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Henkel Polybit Industries Ltd., Umm al-Quwain	-	United Arab Emirates	-	-	Q3/2017	Q3/2017	MEUR	~140	-	-	-	AR 2017, p. 116
Beauty Care	Acquisition Nattura Laboratories, hair salon business	Pravana, Tec Italy	Mexico / USA	MEUR	~120*	03/08/17	09/01/17	MEUR	392	-	03/09/17 08/31/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 86, 89, 116-117
Adhesive Technologies	Acquisition of Darex Packaging Technologies from GCP Applied Technologies, high-performance sealants and coatings	-	USA	MEUR	~260*	03/02/17	07/03/17	MEUR	938	~ 700 Employees	03/02/17 07/04/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 85, 116-117
Adhesive Technologies	Acquisition Sonderhoff Holding GmbH, industrial gasketing solutions	-	Germany	MEUR	~60*	05/16/17	07/03/17	MEUR	119	~ 280 Employees	05/17/17 07/04/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 85, 116-117
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Shanghai Henkel Xianghua Adhesives Co. Ltd. Shanghai, increasing ownership to 100 percent	-	China	-	-	04/13/17	06/01/17	MEUR	~8	-	-	Q2/2017, p. 34	-

* Proforma Sales 2017.