

Overview - Acquisitions

Business Sector	Object	Description	Country	Revenu	es	Signing	Closing	Consoli- dation	n Price		Comment	Published in press release	Published in quarterly report	Published in annual report
Cosmetics/ Toiletries	USA Professional	We assumed 100% control of Schwarzkopf Inc., Culver City, California, USA. Until the end of 2010 we operated our hair salon business in the USA using the well known Schwarzkopf Professional brands on the basis of a license agreement.	USA					01.01.11	42	MEUR			Q2/2011, p. 32	2011, p. 105
Adhesive Technologies	Purbond	100 percent of the Purbond Group were acquired by us. Initially established as a 50:50 joint venture, Purbond is a leading global supplier of polyurethane adhesives for load-bearing timber constructions.	UK / Switzerland					01.04.11	4	MEUR	Previously recognized at equity; after revaluation of previously held shares at fair value, there ensued a positive contribution to earnings amounting to 2.5 million euros		Q2/2011, p. 32	2011, p. 105
Cosmetics/ Toiletries	Rilken	We acquired outstanding non-controlling interests in Rilken Cosmetics Industry S.A., Athens, Greece. We increased our shareholding from 50 percent to 78 percent with the purpose of acquiring 100 percent of the shares in the future.	Greece	2010: 4	1 MEUR			31.12.11	3	MEUR				2011, p. 105