



Overview - Acquisitions 2016

Business Unit	Object	Key brands	Country/Region	Annual sales		Signing on	Completion on	Purchase price		Published in press release	Published in quarterly report	Published in annual report
Laundry & Home Care	Acquisition of 57,5% of the shares in Expand Global Industries UK Ltd.	Waw, Nittol	Nigeria	MEUR	-50	31.05.16	31.05.16	MEUR	110	-	Q2/2016, p.22, 36 Q3/2016, p.22, 35, 36, 38	AR 2016, p. 58, 69, 80, 123-126
Beauty Care	Acquisition of leading hair care brands	Pert, Shamtu, Blendax	Russia/Saudi Arabia/Turkey	MEUR	-75	02.03.16	01.06.16	MEUR	212	03.03.16	Q1/2016, p.29 Q2/2016, p.36 Q3/2016, p. 22, 36	AR 2016, p. 58, 69, 93, 123-126
Laundry & Home Care	Acquisition of outstanding non-controlling shares of Henkel Pakvash PJSC (to 97,98%)		Iran				Q2/2016	MEUR	62	-	Q2/2016, p.37 Q3/2016, p. 37	AR 2016, p. 125
Adhesive Technologies	Acquisition of tile adhesives business and associated brands of Alfagres S.A.	Alfalisto, Pegalisto	Colombia	MEUR	-10	04.04.16	30.06.16	MEUR	17	-	Q1/2016, p.20 Q2/2016, p.22, 37 Q3/2016, p.22, 36	AR 2016, p. 58, 69, 90, 91, 123-126
Adhesive Technologies	Acquisition of all shares of Zhejiang Golden Roc Chemicals JSC (superglue business)		China				08.15.16			-	Q3/2016, p. 22, 37/28	AR 2016, p. 69, 90, 124
Laundry & Home Care	Acquisition of the detergent business and the associated brands of the Behdad Chemical Company PJSC	Tage	Iran	MEUR	-70	30.04.16	08.21.16	MEUR	-141	-	Q2/2016, p.22, 36 Q3/2016, p. 10, 22, 37	AR 2016, p. 58, 69, 80, 123-126
Laundry & Home Care	Acquisition The Sun Products Corporation	All, Sun, Snuggle	USA, Canada	MEUR	-1.450	24.06.16	01.09.16	MEUR	-3.200	24.06.16 01.09.16	Q2/2016, p.22, 36 Q3/2016, p. 4, 10, 19, 20, 22, 23, 25, 35, 37-38	AR 2016, p. 58, 69, 80, 97, 123-126
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Henkel Industrie AG, increasing our ownership to 100%		Iran				Q3/2016	MEUR	10	-	Q3/2016, p. 37	AR 2016, p. 125
Laundry & Home Care	Acquisition of Jeyes Group Ltd. (WC products/household detergents)		UK				12.08.16*			-	-	AR 2016, p. 70, 125
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Henkel (Siam) Adhesive Technologies Ltd, increasing our ownership to 100%		Thailand				Q4/2016	MEUR	22	-	-	AR 2016, p. 125

* According to IFRS 10 not yet consolidated; first-time consolidation expected for Q2/2017