



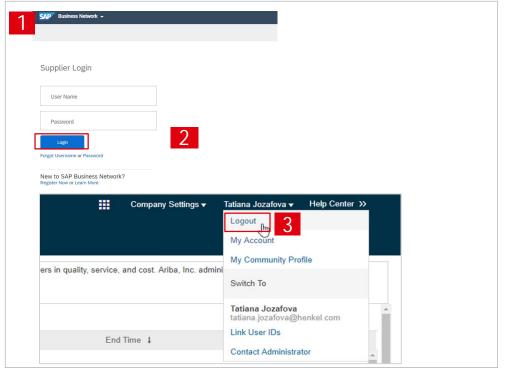
SUPPLIER MANUAL – RFP

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SAP ARIBA – RFI HOW TO LOG IN & LOG OUT

- 1. Open the log in page via: Link
- 2. Enter your username & password and click on "Login"
- To log out: Click your name in top right corner and select "Logout" in dropdown menu

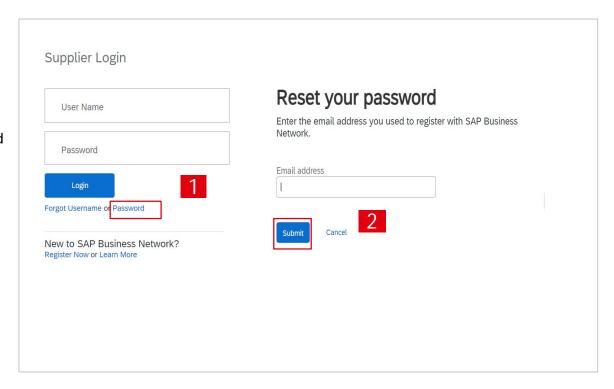




RESETTING USERNAME/ PASSWORD (1/2)

If you have forgotten your username/password, please follow the following steps:

- 1. Click on "Password"
- Enter in email address you used to register with SAP Business Network and select "Submit"

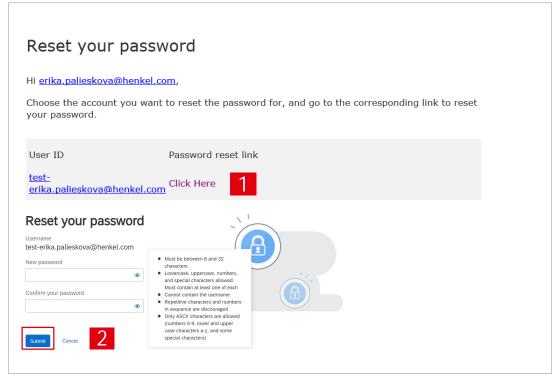




RESETTING USERNAME/ PASSWORD (2/2)

You will receive an email with a link to reset the password/username:

- 1. Click on the link "click here"
- New window will open, type in new password ,confirm and select "Submit"



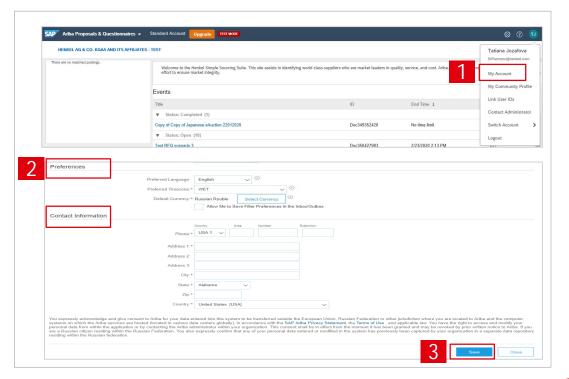


SETTING USER PREFERENCES

You can set your preferences by clicking on your name in the upper right corner:

- 1. Select "My Account"
- 2. Under "Preferences" you can set up preferred language, time zone and currency. Under "Contact Information" you can add more details about address, phone, etc.
- 3. Select "Save" to store the changes

Important: Please note that when setting up the tool language, same language has to be set up for your internet browser!

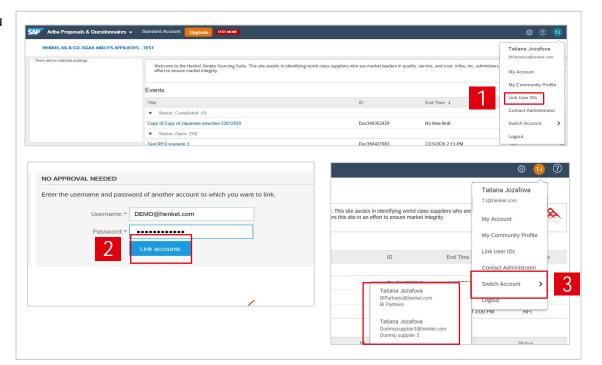




SAP ARIBA – RFP LINK USER ID

If you have multiple user accounts, you can link your User IDs:

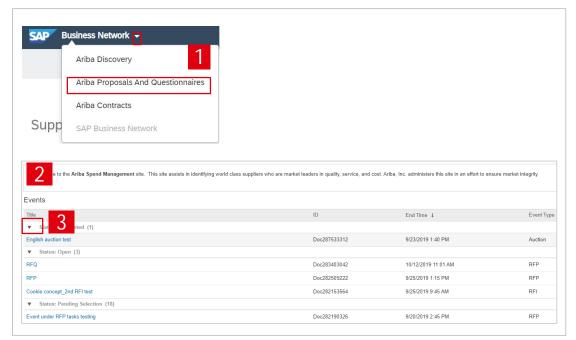
- 1. To link your IDs, select under your name "Link user IDs"
- Enter username and password of another account you want to link and select "Link accounts"
- If you click on "Switch Account", you can see all your accounts, which are linked





WELCOME PAGE

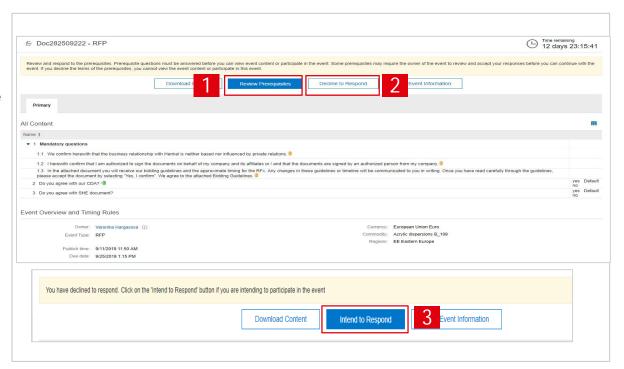
- To display the list of eSourcing events you are invited for please go to "Ariba Proposals & Questionnaires"
- 2. List of your events is displayed, grouped by the event status:
 - Open
 - Pending selection (Closed)
 - Completed
 - Preview (Not started yet)
- The events can be hidden/shown by clicking on the arrow. To open a project, click on the project name





ACCESSING SPECIFIC E-SOURCING PROJECT

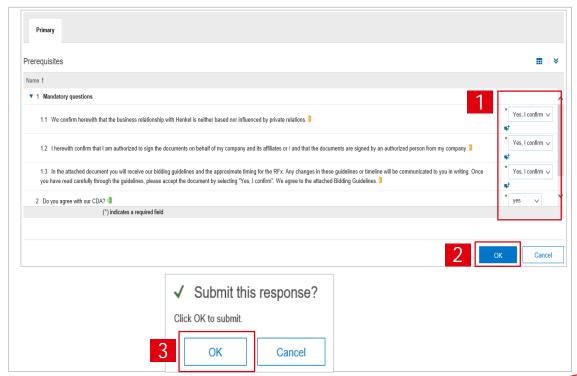
- To continue with the event, complete the prerequisites below by clicking on "Review Prerequisities". Some of the prerequisites might be access gate questions which you must answer before you can access the bidding part.
- 2. To decline the invitation, please click on "Decline to Respond". Please note that in some cases you may be asked to enter the reason for decline.
- If previously declined to respond, you can participate by pressing "Intend to Respond" button.





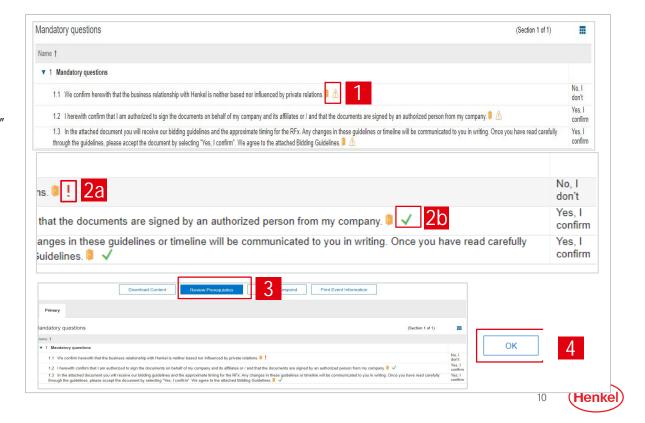
RESPOND TO A QUESTIONNAIRE

- To answer a question, select one of the answer options behind each question
- Once all answers are selected, select "OK"
- 3. New window will open, select "OK" to submit your responses



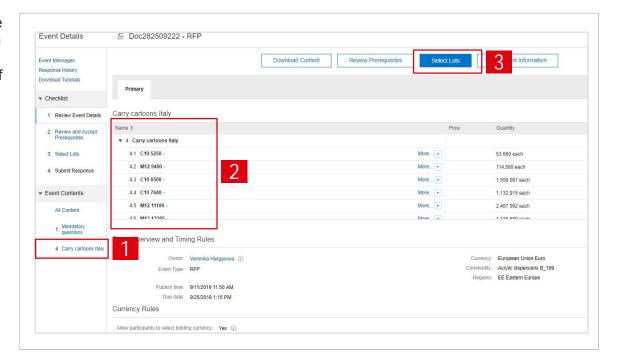
EDIT MANDATORY RESPONSE

- As soon as your response is submitted, the icon "Pending approval" appears for each question.
- 2. In case the response was rejected by Henkel, an "Exclamation mark" icon appears. In case the response was approved, a "Tick mark" icon appears.
- 3. To change the response, select "Review Prerequisites" and edit your response. Please note that your response can only be edited if previously rejected by Henkel.
- 4. Select "OK".



SAP ARIBA – RFP SELECT LOTS

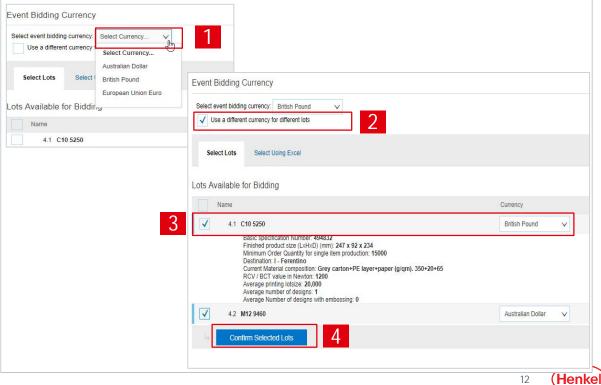
- After all mandatory questions have been approved by Henkel, you can access the bidding part under "Event Content" on the left side of your screen
- 2. By selecting event content, the list of items is automatically displayed
- 3. In order to place a bid, select "Select Lots"





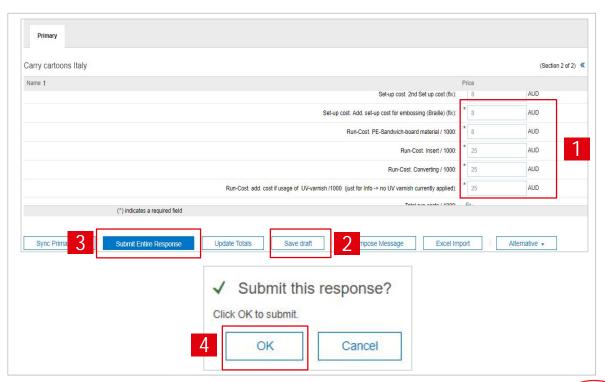
SAP ARIBA – RFP **SELECT CURRENCY**

- 1. If applicable, you can select the bidding currency for the event under "Select event bidding currency" and choosing the currency from the available options
- 2. In case you will bid in different currencies for different items, tick "Use a different currency for different lots" option
- 3. Select item and respective currency
- 4. Select "Confirm Selected Lots"



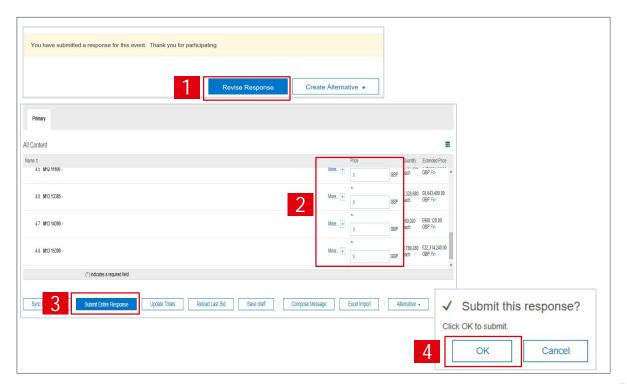
PLACE PRICE BID

- Fill in all mandatory fields (marked with *)
- Press "Save draft" to save your response (it will not be submitted to Henkel)
- 3. Press "Submit Entire response" to make your response visible to Henkel
- 4. Confirm via "OK"



REVISE RESPONSES

- You can always edit your response(s) by selecting "Revise Response". However this is possible only if the event is in "OPEN" status
- 2. Adjust values
- 3. To save new response, select "Submit Entire Response" button
- 4. Confirm via "OK"

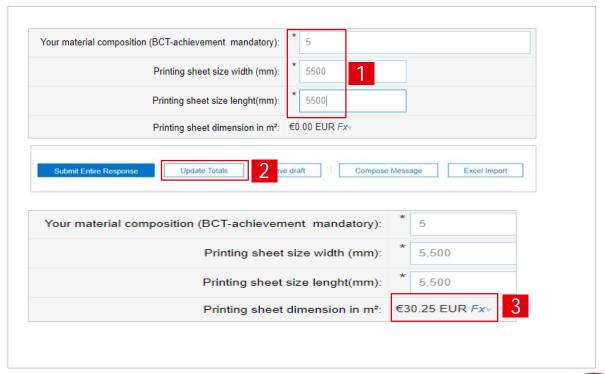




SAP ARIBA – RFP UPDATE TOTALS

In some cases the bidding table may contain a formula. In order to check the final value(s) calculated automatically:

- 1. Enter the mandatory values
- 2. Select "Update totals"
- 3. Formula value is automatically calculated

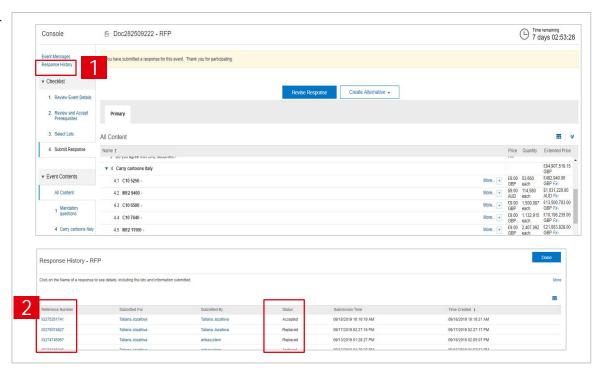




SAP ARIBA – RFP VIEW HISTORY

You can view the history of your responses:

- 1. Click "Response History" in the upper left corner on your screen
- You can see a "Reference Number" and also a status of the response

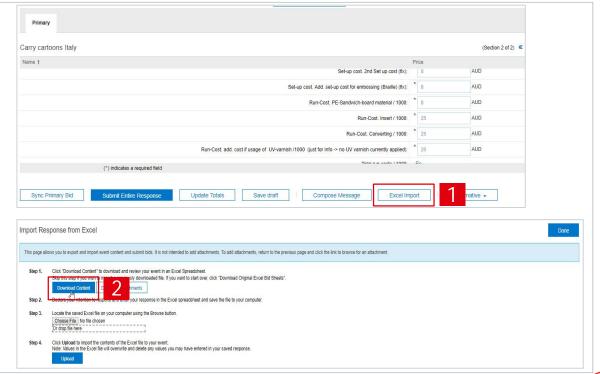




RESPOND OFFLINE (1/3)

With option "Respond offline" you can download an Excel file with all questions, fill in your responses offline and upload the file afterwards:

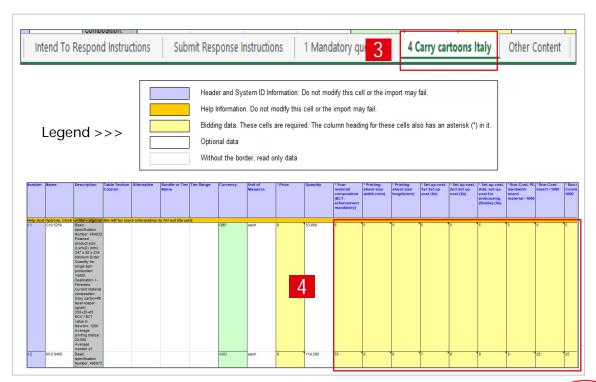
- To download Excel file please click on "Excel Import"
- Afterwards select "Download Content" under Step 1. The file will be automatically downloaded to your PC



RESPOND OFFLINE (2/3)

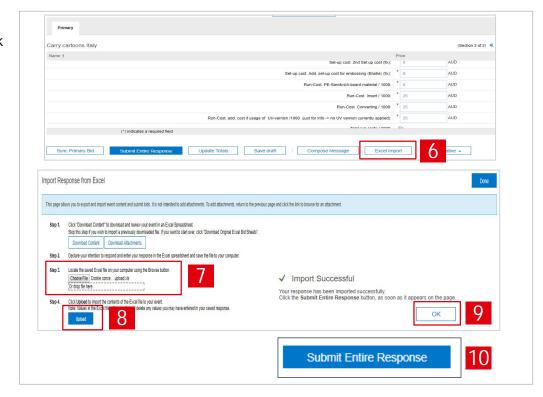
- 3. The downloaded Excel file contains several tabs. Select the tab relevant for bidding part.
- 4. Enter value into bidding data fields (yellow cells).
- 5. Do not forget to store the file on your computer.

Important: Please do not change the format of the file or rename any field(s). Otherwise you cannot upload the file.



RESPOND OFFLINE (3/3)

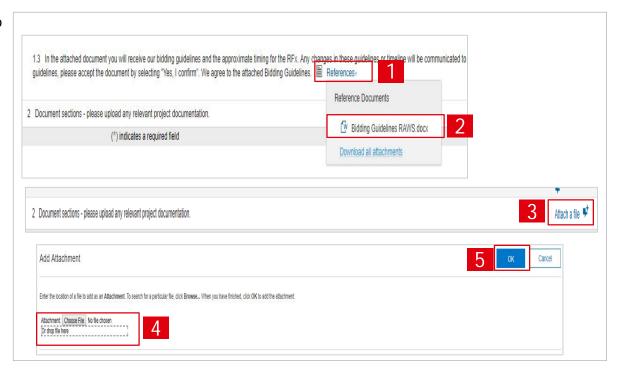
- To upload your Excel file back to the tool once you are ready, click on "Excel Import"
- 7. Then upload a file under Step 3
- 8. Press "Upload"
- 9. Click "OK"
- 10. Do not forget to select "Submit Entire Response"





ATTACHMENTS

- In case a document is attached to a specific question, you can find it under "References". In the bidding part, an "Attachment Section" would be displayed.
- To download a document, simply click on document name and document will be downloaded to your PC.
- To upload a document, click on "Attach a file" in the relevant section within the event.
- Use drag-and-drop option to upload file directly or select "Choose File".
- 5. Confirm with "OK".

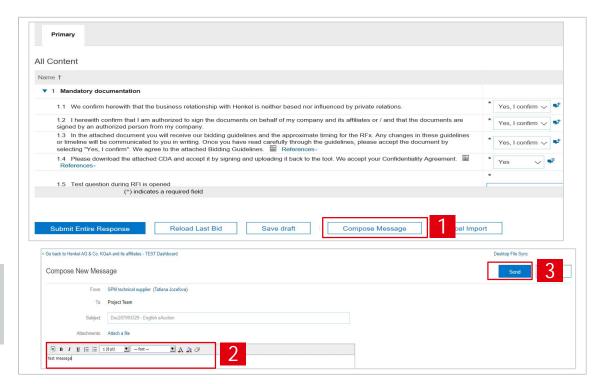




SEND & RECEIVE MESSAGES (1/2)

- To compose a new message, select "Compose message"
- 2. Type the message text
- 3. Select "Send"

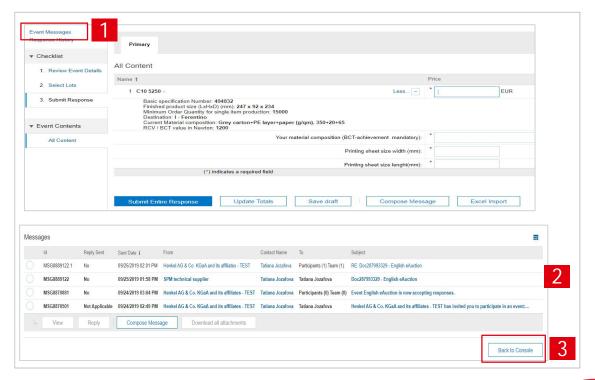
Important: Please note that once the event is closed you will not be able to compose any messages.



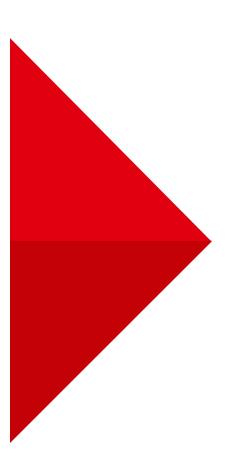


SEND & RECEIVE MESSAGES (2/2)

- To see all messages, select "Event messages" from the panel on the left side
- 2. The list of messages exchanged during the event is shown
- 3. To return to the bidding part, select "Back to Console"







THANK YOU

For further supporting materials please visit our <u>Henkel@SAP Ariba webpage</u> webpage.

