

## Key figures Q4 2022 and 1-12 2022



in million euros	Sales		EBIT	EBIT margin
	Q4	1-12	1-12	1-12
<b>Adhesive Technologies</b>				
2022	2,780	11,242	1,500	13.3%
2021	2,446	9,641	1,524	15.8%
organic growth <sup>1)</sup>	11.5%	13.2%	-	-
2022 adjusted <sup>2)</sup>	-	-	1,530	13.6%
2021 adjusted <sup>2)</sup>	-	-	1,561	16.2%
<b>Beauty Care</b>				
2022	920	3,775	3	0.1%
2021	905	3,678	77	2.1%
organic growth <sup>1)</sup>	-3.9%	-0.5%	-	-
2022 adjusted <sup>2)</sup>	-	-	296	7.8%
2021 adjusted <sup>2)</sup>	-	-	351	9.5%
<b>Laundry &amp; Home Care</b>				
2022	1,756	7,152	455	6.4%
2021	1,650	6,605	797	12.1%
organic growth <sup>1)</sup>	2.9%	6.3%	-	-
2022 adjusted <sup>2)</sup>	-	-	614	8.6%
2021 adjusted <sup>2)</sup>	-	-	904	13.7%
<b>Henkel</b>				
2022	5,509	22,397	1,810	8.1%
2021	5,047	20,066	2,213	11.0%
organic growth <sup>1)</sup>	6.0%	8.8%	-	-
2022 adjusted <sup>2)</sup>	-	-	2,319	10.4%
2021 adjusted <sup>2)</sup>	-	-	2,686	13.4%
	<b>1-12</b>	<b>1-12</b>		
<b>Henkel</b>	<b>2021</b>	<b>2022</b>	<b>Change</b>	
Earnings per preferred share in euros	3.78	2.95	-22.0%	
Adjusted <sup>1)</sup> earnings per preferred share in euros	4.56	3.90	-14.5%	
at constant exchange rates			-17.8%	

<sup>1)</sup> Excluding organic sales development in Russia since the beginning of the second quarter 2022 against the background of the announced exit of the business activities there, and excluding the effects from application of IAS 29 for Türkiye.

<sup>2)</sup> Adjusted for one-time expenses and income, and for restructuring expenses.