HENKEL LIMITED - Conditions of Sale

DEFINITIONS 1.

"Henkel" means Henkel Limited (registered in England under Company number 00215496) and its successors;

"Contract" means any contract between Henkel and the Customer for the supply of the Products or Products and Services, formed when Henkel accepts an order;

"Contingency Materials" means materials shipped to the Customer's premises (onshore and/or offshore) where Henkel is providing the Services;

"Customer" means any person whose order for purchase of the Products and/or Services is accepted by Henkel;

"Products" means Products which Henkel agrees to supply to the Customer; and "Services" means any engineering, installation, repair and/or maintenance services which Henkel agrees to provide to the Customer (including any part or parts of them).

GENERAL CONDITIONS

- Subject to paragraph 4 Henkel shall sell and the Customer shall purchase the Products or Products and Services in accordance with any order of the Customer, which is accepted by Henkel. Each Contract shall be subject to these Conditions, which shall take effect to the exclusion of any other terms and conditions whatsoever of the Customer or otherwise. No addition, variation or waiver to these Conditions shall be binding unless accepted in writing by Henkel.
- 2.2 Samples supplied and advice or recommendations as to the storage, applications or use of the Products or Products and Services given by Henkel, its employees or agents to the Customer or its employees or agents are for guidance only and any such matter is followed or acted upon entirely at the Customer's own risk without liability to Henkel.
- These Conditions shall apply to both the supply of Products and Services except where application to one or the other is 2.3 specified.

QUOTATIONS 3.

- Subject to paragraph 6.2 below, quotations issued by Henkel are merely invitations to order Products or Products and Services 3.1 from Henkel and do not create a contract until accepted by Henkel in writing.
- 3.2 The price in a quotation shall be valid for a period of one month from the date of the quotation.

- 4.1 Henkel shall not be bound by any order submitted by the Customer unless and until accepted by Henkel in writing. Orders rejected by Henkel will normally be notified to the Customer within three days.
- No terms or conditions of the Customer whether in its purchase order or otherwise except those of a quantitative and descriptive 4.2 nature shall apply to the Contract.
- The Customer shall indemnify Henkel on demand against all damages, costs and expenses incurred by Henkel resulting from any 4.3 purported alteration or cancellation of the Contract by the Customer (including, for the avoidance of doubt, the cost of any Products and/or Contingency Materials dispatched prior to cancellation of the Contract by the Customer).

DESCRIPTIONS AND SPECIFICATION OF THE PRODUCTS 5

- 5.1 If the Products are to be manufactured by Henkel in accordance with a specification or request of the Customer or should any change be made to the Products at the request of the Customer:
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- Henkel shall not be liable for the quality or performance of the Products; and the Customer shall indemnify Henkel against all claims, losses, damages, costs and expenses arising from any resultant 5.1.2 infringement of any third party's intellectual property or other rights or any other third party liability it incurs as a consequence.
- Henkel may change any specification at any time. Henkel shall notify the Customer if any material change is made after Henkel 5.2 has accepted the Customer's order where the Products are made to the Customer's specification.

PRICES 6.

- 6.1
- 6.1.1 shall be Henkel's quoted price or where no price has been quoted (or a quoted price is no longer valid) the price listed in Henkel's published price list current at the date of the despatch of the order by Henkel;
- 6.1.2 shall be exclusive of value added tax and any other government duty or tax;
- 6.1.3 shall include the cost of Henkel's standard packaging for Products. The cost of returnable containers and pallets may be charged to the Customer in addition to the price of the Products but credit will be given to the Customer (less expenses incurred) if they are returned undamaged to Henkel within a reasonable time. Henkel may charge delivery costs where delivery is required other than on its standard terms; and
- 6.1.4 shall be exclusive of all costs and charges of additional packaging of the Products required by the Customer, which shall be borne by the Customer.
- 6.2 Henkel may by giving notice to the Customer at any time before delivery increase the price of the Products to reflect any increase in its costs which is due to any factor beyond its reasonable control.
- The charges for the Services shall be calculated on a time and materials basis for labour performed by Henkel's personnel in 6.3 connection with the Services:
- the charges shall be calculated in accordance with Henkel's hourly rates as specified in the purchase order or as may otherwise 6.3.1 be specified by Henkel from time to time: and
- Henkel shall be entitled to charge the Customer for all related expenses incurred by Henkel's personnel in connection with the 6.3.2 Services, including but not limited to travelling and living expenses, hotel costs, and any associated expenses.

DELIVERY AND COLLECTION

- Where delivery of the Products is to be made by the Customer collecting the Products at Henkel's premises the Customer shall agree the date and time of collection with Henkel's sales office at least 48 hours before collection. 7.1
- 7.2 Subject to paragraph 7.1, any dates quoted for delivery for Products or performance of the Services are approximate only and Henkel shall not be liable for any delay in delivery of the Products or performance of the Services. The Customer may not cancel a Contract by reason of such delay unless Henkel acknowledges in writing that the delay is unreasonable. Time for delivery of the Products or performance of the Services is not of the essence. The Products may be delivered by Henkel in advance of any quoted delivery date upon giving reasonable notice to the Customer.
- Henkel may deliver up to 10% more or 10% less than the quantity of Products ordered and the quantity delivered shall be deemed 7.3 to be the quantity ordered and the invoice price shall be adjusted pro rata.
- 7.4 The Customer shall ensure that vehicles and employees of Henkel or Henkel's carrier are given free and unhindered access to an appropriate entrance at the address for delivery of the Products and/or performance of the Services.
- The Customer shall arrange for the Products to be unloaded promptly at the delivery point at its own cost and the Customer shall 7.5 be responsible for any delay or damage to the Products during unloading.
- Henkel may charge the Customer for Products which the Customer fails to accept when delivery of the Products is duly tendered 7.6 by Henkel.
- The quantity of Products as determined by Henkel on dispatch shall be conclusive in determining the quantity supplied. 7 7
- 7.8 If the Customer fails to collect or take delivery of the Products or fails to give Henkel adequate delivery instructions at the time stated for delivery (otherwise than by reason of any cause beyond the Customer's reasonable control or by reason of Henkel's fault) then without prejudice to any other right or remedy available to Henkel it may:
- 7.8.1 store the Products until actual delivery and charge the Customer its costs (including insurance) of storage; and/or

- 7.8.2 sell the Product at the best price readily obtainable and charge the Customer for any shortfall below the price under the Contract.
- 7.9 Henkel shall not be liable (whether in contract tort or otherwise) under or in connection with the Contract:
- 7.9.1 for non-delivery of the Products and/or non-performance of the Services unless written notice of the Customer's claim is received by Henkel within 21 days of the date of Henkel's invoice; or
- 7.9.2 for claims arising out of any loss or damage to the Products in transit unless the Customer notifies the carrier and Henkel in writing within 3 days of delivery.

8. INSPECTION

- 8.1 The Customer shall count the Products and check for superficial damage on delivery or collection.
- 8.2 Any short delivery or damage to the Products must be noted on the delivery note and notified to Henkel and the carrier in writing within three days of the delivery or collection of the Products concerned.

9. PROPERTY AND RISK

- 9.1 Until full payment has been received by Henkel from the Customer for the Products the subject of the Contract or any other contract for the time being between Henkel and the Customer:
- 9.1.1 legal and beneficial ownership of the Products shall remain with Henkel;
- 9.1.2 the Customer shall hold the Products as Henkel's bailee and fiduciary agent, and shall keep the Products separate from those of the Customer and third parties properly stored, protected and insured and identified as Henkel's property;
- 9.1.3 the Customer may resell or use the Products in the ordinary course of its business (only), but Henkel shall be legally and beneficially entitled to the proceeds of sale and if requested by Henkel the Customer shall pay all such proceeds of sale into a separate account or otherwise shall ensure that they are kept by or on behalf of Henkel in a separate and identifiable form and are not mixed with any other monies. Forthwith on receipt of the proceeds of sale the Customer shall pay to Henkel any sums due to it;
- 9.1.4 Henkel may recover the Products at any time from the Customer (provided they are still in existence and have not been resold) and for that purpose Henkel its servants and agents are hereby irrevocably authorised to enter upon any land or building upon or in which the Products are situated.
- 9.2 The Customer may not pledge or in any way charge by way of security for any indebtedness any of the Products but if the Customer does so all monies payable by it to Henkel shall (without prejudice to any other right or remedy of Henkel) forthwith become due.
- 9.3 The Customer shall upon notice in writing being given to it by Henkel assign to Henkel all its rights against its customers in respect of any disposal under paragraph 9.1.3 above.
- 9.4 All risk including that of damage to or loss of the Products shall pass to the Customer:
- 9.4.1 in the case of Products to be collected by the Customer or its carrier at the earlier of the agreed time the Customer or carrier is to collect the Products or the time they are actually collected;
- 9.4.2 in the case of Products to be delivered to the Customer at the time of delivery but prior to unloading even if the Customer wrongfully fails to take delivery of the Products when Henkel had tendered delivery of the Products.

10. TESTING

Henkel is under no duty to provide the Customer with tailor-made Certificates of Analysis and/or Conformity or any other form of quality certification pursuant to an order; any quality checks or data that are produced by Henkel will not relieve the Customer of the responsibility to carry out its own quality checks nor do they confirm that the Products have certain properties or are suitable for any specific application.

11. QUALITY

- 11.1 Henkel warrants that on delivery the Products shall:
- 11.1.1 conform with their technical specification;
- 11.1.2 be free from material defects in design, material and workmanship; and
- 11.1.3 be of satisfactory quality (within the meaning of the Sale of Goods Act 1979).
- 11.2 In the event of any dispute as to the quality of the Products the Customer shall allow Henkel at any time on reasonable notice to carry out quality control tests on the Products whether or not the proprietary right in the Products has passed to the Customer.

12. SERVICES

- 12.1 Unless otherwise agreed in writing, the Customer shall be responsible for the erection, installation and start-up of the Products, and shall pay all related expenses.
- 12.2 Henkel, at its option, may provide the Services in connection with or subsequent to the erection, installation or start-up of the Products if the Customer so desires.
- 12.3 The Customer shall:
- 12.3.1 co-operate with Henkel in all matters relating to the Services;
- 12.3.2 provide Henkel, its employees, agents, consultants and subcontractors, with access to the Customer's premises and other facilities as reasonably required by Henkel to provide the Services;
- 12.3.3 provide Henkel with such information and materials as Henkel may reasonably require in order to supply the Services, and ensure that such information is complete and accurate in all material respects;
- 12.3.4 in the event Henkel furnishes any installation services, at the Customer's expense, furnish the required installation space for all Products and comply timely with all applicable specifications for installation up to and through the date of completion of installation:
- 12.3.5 obtain and maintain all necessary licences, permissions and consents which may be required for the Services before the date on which the Services are to start; and
- 12.3.6 keep all materials, equipment, documents and other property of Henkel (**Henkel Materials**) at the Customer's premises in safe custody at its own risk, maintain the Henkel Materials in good condition until returned to Henkel, and not dispose of or use the Henkel Materials other than in accordance with Henkel's written instructions or authorisation.
- 12.4 If Henkel's performance of any of its obligations in respect of the Services is prevented or delayed by any act or omission by the Customer or failure by the Customer to perform any relevant obligation (**Customer Default**);
- 12.4.1 without limiting or affecting any other right or remedy available to it, Henkel shall have the right to suspend performance of the Services until the Customer remedies the Customer Default, and to rely on the Customer Default to relieve it from the performance of any of its obligations in each case to the extent the Customer Default prevents or delays Henkel's performance of any of its obligations in respect of the Services:
- 12.4.2 Henkel shall not be liable for any costs or losses sustained or incurred by the Customer arising directly or indirectly from Henkel's failure or delay to perform any of its obligations as set out in this Condition 12.4; and
- 12.4.3 the Customer shall reimburse Henkel on written demand for any costs or losses sustained or incurred by Henkel arising directly or indirectly from the Customer Default.

13. CONTINGENCY MATERIALS

- 13.1 Contingency Materials shall exceed the Customer's order quantity to allow for any changes in the Services or unforeseen challenges in the Services. Contingency Materials will be clearly marked on all packing lists.
- 13.2 Upon completion of the Services the Customer will be notified by Henkel of any Contingency Materials that have been used and the Customer will be required to provide a revised purchase order within five (5) days to ensure the purchase order and invoice correlate.

13.3 The Customer is required to return any unused Contingency Materials to Henkel within one (1) calendar month of de-mobilization. Contingency Materials must be returned to Henkel in the same condition as shipped, unopened and undamaged. Henkel reserves the right to invoice the Customer for any Contingency Material which is not returned within the timeframe specified and/or is returned damaged and/or opened.

14. TERMS OF PAYMENT

- 14.1 In respect of the Products, the Customer shall settle its account with Henkel by either (i) the date agreed between the Parties in writing; or (ii) if no such date has been agreed by both Parties in writing, the twentieth day of the calendar month following the calendar month in which the Products are delivered to or collected by the Customer.
- 14.2 The Customer shall pay the price of the Products in accordance with paragraph 14.1 notwithstanding that property in the Products has not passed to the Customer. The time of payment of the price of the Products is of the essence of the Contract.
- 14.3 In respect of the Services, Henkel shall invoice the Customer on completion of the Services,. The Customer shall settle its account with Henkel by either (i) the date agreed between the Parties in writing; or (ii) if no such date has been agreed by both Parties in writing, the twentieth day of the calendar month following the calendar month in which Henkel invoiced the Customer. The time for payment of the charges for the Services shall be of the essence of the Contract.
- 14.3 If the Customer fails to make any payment on the due date then without prejudice to its other rights Henkel may:
- 14.3.1 cancel the Contract and/or suspend performance of the Contract (including any further deliveries to the Customer); and/or
- .143.2 charge the Customer interest from the date payment is due on the amount unpaid at the rate of 2% per annum above the National Westminster Bank plc base rate from time to time calculated on a daily basis.
- 14.4 Henkel may appropriate any payment made by the Customer to such of the Products and/or Services supplied under the Contract (or any other contract with the Customer) as Henkel may think fit (notwithstanding any purported appropriation by the Customer).
- 14.5 The Customer may not set off against or deduct from any payment due to Henkel from the Customer for any reason whatsoever.
- 14.6 Where Henkel agrees to supply Products in instalments each instalment shall be paid for in full and failure to pay for any instalment shall entitle Henkel to refuse to deliver any further instalment of the Products due under the Contract or any other contract with the Customer.
- 14.7 The Customer shall indemnify Henkel against all additional costs and expenses incurred by Henkel in recovering amounts due from the Customer or exercising its rights under this paragraph 14, including bank charges, legal costs and any administration fee incurred if Henkel refers a late/non payment dispute to its lawyers or collection agents.

15 INTELLECTUAL PROPERTY

15.1 The intellectual property rights, including but not limited patents, trade marks, registered design and copyright in the Products, any documents or other materials, any data or other information provided by Henkel relating to the Products, and any intellectual property rights in or arising out of or in connection with the Services (other than intellectual property rights in any materials provided by the Customer) ("Henkel IP"), belong to Henkel. The Customer shall not infringe any Henkel IP.

16. CONFIDENTIALITY

All secret data and other confidential information of Henkel shall remain the sole and exclusive property of Henkel and shall not be used by the Customer or disclosed to any third party.

17. LIMITATIÓN OF LIABILITY

- 17.1 All warranties or terms implied by statute or common law are excluded as far as possible.
- 17.2 Subject to paragraph 17.5 below, Henkel shall be under no liability to the Customer in respect of any Products and/or Services, and in particular, but without limitation, Henkel shall be under no liability to the Customer:
- 17.2.1 for any defect in Products caused by the Customer or use of the Products in abnormal working conditions, failure to follow Henkel's instructions (whether oral or in writing), misuse or alteration or repair not approved by Henkel;
- 17.2.2 if the total price for the Products and/or Services is not paid by the due date for payment;
- 17.2.3 for Products not manufactured by Henkel (although the Customer shall be entitled to the benefit of any assignable warranty or guarantee given by the manufacturer to Henkel).
- 17.3 In order to be valid, any claim from the Customer that Products are damaged, defective or not of merchantable quality must be received by Henkel within fourteen days of the delivery of the Products, and, if Henkel requires, be accompanied by a sample of the Products sent (with the return carriage paid by the Customer) to Henkel in the condition in which they were received by the Customer. Henkel will examine returned Products and if in its sole discretion, Henkel decides that the complaint is justified in whole or in part without creating any obligation to do so Henkel's may either:
- 17.3.1 replace all or any of the Products; or
- 17.3.2 accept the return of all or any of the Products, giving credit to the Customer for the price paid by it for them; or
- 17.3.3 make an allowance to the Customer equal to Henkel's calculation of the difference in the value of Products delivered and their price.
- 17.4 Subject to paragraph 17.5:
- 17.4.1 Henkel's total liability in contract, tort (including negligence or breach of statutory duty), misrepresentation or otherwise, arising in connection with the performance or contemplated performance of a Contract for supply of Products or Products and Services shall be limited to the price paid under the Contract; and
- 17.4.2 Henkel shall not be liable to the Customer for any indirect or consequential loss or damage or for any loss of profit, loss of business or depletion of goodwill.
- 17.5 Nothing in these Conditions excludes or limits the liability of Henkel for death or personal injury caused by its negligence, for fraud or fraudulent misrepresentation, for breach of the terms implied by section 12 of the Sale of Goods Act 1979 or section 2 of the Supply of Goods and Services Act 1982 (title and quiet possession), for defective products under the Consumer Protection Act 1987, or for anything that cannot be excluded at law.

18. FORCE MAJEURE

Henkel shall not be liable for any failure to fulfil any obligation if it is prevented from or delayed in so doing by any cause beyond its reasonable control including, without limit, strikes, fuel shortages, blockades, act of god, fire, flood, extremes of weather, infrastructure failures, shortage or unavailability of utilities or raw materials, terrorism, act of war, sub-contractor default or plant breakdown. In the event of any such failure Henkel may defer or determine the Contract or any part of it or any other contract with the Customer without any liability to the Customer and without prejudice to its other rights.

19. INDEMNITY

The Customer shall indemnify Henkel in respect of all damage, injury or loss occurring to any person or property and against all claims, charges or expenses in connection therewith arising from the condition or use of the Products and/or Services in so far as any such damage, injury or loss shall have been occasioned partly or wholly by any act or omission of the Customer, its servants agents or employees or by any breach by the Customer of its obligations to Henkel.

20. TERMINATION

- 20.1 Henkel may terminate the Contract and any other contracts with the Customer if the Customer:
- 20.1.1 fails to pay on the due date any sum due to Henkel under the Contract or any other contract:
- 20.1.2 is in breach of the Contract or any other contract with Henkel and (if remediable) fails to remedy the breach within 30 days of notice from Henkel requiring the breach to be remedied;
- 20.1.3 (being an individual) dies, becomes bankrupt, or enters into a composition or arrangement for the benefit of its creditors, or (being a company) enters into receivership or a composition or arrangement for the benefit of its creditors or has an administrator,

- examiner or receiver appointed over all or any of its assets or goes into liquidation either voluntary or compulsory (unless as part of a bona fide scheme of reconstruction or amalgamation); or
- 20.1.4 ceases or threatens to cease to carry on its business.
- 20.2 No forbearance or indulgence shown or granted by Henkel to the Customer whether in respect of these Conditions or otherwise shall in any way affect or prejudice the rights of Henkel against the Customer or be taken as admitting any liability whatsoever or a waiver of any of these Conditions or any liability under them.
- 20.3 If Henkel terminates under paragraph 20.1 above, the Customer shall forthwith:
- 20.3.1 pay Henkel all sums due to it under the Contract and any other contract; and
- 20.3.2 return all of the Henkel Materials, Contingency Materials, and Products which have not been fully paid for ("Items"). If the Customer fails to do so, then Henkel may immediately repossess all Items in the possession of or under the control of the Customer, its servant or agents (and enter upon any premise belonging to or under the control of the Customer for such purposes). Until all Items have been returned and received safely and in good condition by Henkel, the Customer shall be solely responsible for their safe keeping and will not use them for any purpose not connected with this Contract.

21. ANTI-BRIBERY AND PREVENTION OF CORRUPTION

- 21.1 The Customer shall:
- 21.1.1 comply with all applicable laws, regulations, codes and sanctions relating to anti-bribery and anti-corruption including the Bribery Act 2010 (the "Bribery Act"):
- 21.1.2 have and shall maintain in place its own anti-bribery and anti-corruption policies and procedures, including adequate procedures under the Bribery Act and will enforce them where appropriate;
- 21.1.3 ensure that all persons associated with the Customer or other persons who are performing the Contract comply with this paragraph 21.
- 21.2 For the purposes of this paragraph 21, the meaning of adequate procedures and whether a person is associated with another person shall be determined in accordance with section 7(2) and 8 of the Bribery Act. Any subcontractor of the Customer shall be treated as a person associated with the Customer.

22. MISCELLANEOUS

- 22.1 Henkel is the holding company in a group of companies and may perform any of its obligations or exercise any of its rights under a Contract by itself or through any other member of its group provided that any act or omission of such other member shall be deemed to be the act or omission of Henkel.
- 22.2 Any notice required or permitted to be given by either party to the other under these Conditions shall be in writing addressed to that other party at its registered office or principal place of business or such other address as may at the time be notified to the party giving notice.
- 22.3 If any provision of these Conditions is held by any competent authority to be invalid or unenforceable in whole or in part the validity of the other provisions of these Conditions and the remainder of the provision in question shall not be affected thereby.
- 22.4 These Conditions shall be governed by and construed in all respects (including in relation to non-contractual disputes or claims) in accordance with the laws of England and the parties hereby submit themselves to the exclusive jurisdiction of the English Courts.
- 22.5 These Conditions shall where applicable survive termination of the Contract.
- 22.6 The Customer shall not assign any benefit under the Contract without the written consent of Henkel, which may if given be on such terms as to guarantee or indemnify or otherwise as Henkel thinks fit.

Last updated: January 2025.