QUARTERLY STATEMENT Q3 2026

JULY - SEPTEMBER

Strong Q3 results and updated outlook underscore the success of our growth strategy

Henkel posts very strong sales growth in the third quarter

- **Group sales increased by 11.0 percent to 5.7 billion euros, organically +6.5 percent**
- **Adhesive Technologies: significant organic sales growth of 7.9 percent with strong price and positive volume developments**
- **Consumer Brands: very strong organic sales growth of 4.8 percent with significantly positive price and volume developments**
- **Organic sales growth driven by all regions**
- **All five acquisitions announced in 2026 successfully closed:**
  - Expansion into two adjacent businesses in Adhesive Technologies
  - Strengthening of Hair business area in the Consumer Brands business unit
- **Outlook for fiscal 2026 updated:**
  - Organic sales growth: 3.0 to 4.0 percent (previously: 1.5 to 3.5 percent)
  - Adjusted return on sales: around 15 percent (previously: 14.5 to 16.0 percent)
  - Adjusted earnings per preferred share (EPS): mid-single-digit percentage increase at constant exchange rates (previously: low to high single-digit percentage increase at constant exchange rates)

Düsseldorf, November 10, 2026 – Despite a persistently challenging market environment, Henkel delivered very strong sales growth in the **third quarter of 2026**, generating **Group sales** of around 5.7 billion euros. This corresponds to an organic growth rate of 6.5 percent. Growth was driven by positive price and volume developments in both business units. Henkel had already published its preliminary figures for the third quarter and an updated full-year outlook at the end of October, raising its sales expectations and narrowing its earnings guidance.

"Our organic sales growth significantly accelerated in the third quarter, driven by very strong performance in both business units. It is particularly encouraging that we continue to see positive price and volume developments, with volumes increasing for the fifth consecutive quarter. The successful business performance in the third quarter underscores the strength of

our business and the consistent execution of our growth agenda," said Carsten Knobel, CEO of Henkel.

"At the same time, we continue to advance the strategic development of our portfolio with a clear and consistent focus. All five acquisitions announced in the course of this year have now been successfully completed. With our most recent acquisitions, we are strengthening our core business, expanding into attractive new business areas and creating additional growth opportunities for both business units: In Adhesive Technologies, we have expanded our portfolio with high-performance water-based specialty tapes as well as specialty coatings for flexible materials. In Consumer Brands, we have strengthened our global Hair business across both the Consumer and Professional segments.

Our recent acquisitions together represent sales of around 1.6 billion euros. In the coming years, we expect them to deliver above-average growth in the mid-to-high single-digit percentage range and to reach annual sales of around 2 billion euros by 2030. This will further strengthen our growth agenda," Carsten Knobel continued.

"With our updated outlook for 2026, we are underscoring our ambition to deliver sustainable and profitable growth. We now expect stronger organic sales growth, while narrowing our earnings guidance to reflect the higher increase in raw material costs, particularly in Adhesive Technologies."

Sales development by business unit

in million euros	Sales			
Third Quarter	**Q3/2025**	**Q3/2026**	**+/-**	**Organic**
Henkel Group	5,147	**5,713**	11.0%	**6.5%**
Adhesive Technologies	2,708	**3,027**	11.8%	**7.9%**
Consumer Brands	2,402	**2,643**	10.1%	**4.8%**
January-September	**1-9/2025**	**1-9/2026**		
Henkel Group	15,549	**16,061**	3.3%	**4.3%**
Adhesive Technologies	8,124	**8,561**	5.4%	**5.7%**
Consumer Brands	7,308	**7,376**	0.9%	**2.8%**

The **Adhesive Technologies** business unit generated significant organic sales growth in the third quarter, supported by all business areas. In the **Consumer Brands** business unit, very strong organic sales growth was driven by both the Laundry & Home Care and Hair business areas.

Group sales performance

Group sales registered double-digit **nominal growth in the third quarter of 2026**, increasing by 11.0 percent to 5,713 million euros. Effects from acquisitions/divestments increased sales by 4.4 percent. Foreign exchange rate effects had a neutral impact on sales. **Organically** (i.e. adjusted for foreign exchange and acquisitions/divestments), sales increased by 6.5 percent. This growth was driven by positive price and volume developments at Group level.

Over the first **nine months of 2026**, **sales** totaled 16,061 million euros. This is equivalent to a **nominal** increase of 3.3 percent. **Organically**, Henkel generated very strong sales growth of 4.3 percent, likewise driven by positive price and volume developments.

Group sales performance

in million euros	Q3/2025	Q3/2026	1-9/2025	1-9/2026
Sales	**5,147**	**5,713**	**15,549**	**16,061**
Change versus previous year	**-6.3%**	**11.0%**	**-4.6%**	**3.3%**
Foreign exchange	-4.8%	0.0%	-3.5%	-2.6%
Adjusted for foreign exchange	**-1.5%**	**11.0%**	**-1.2%**	**5.9%**
Acquisitions/Divestments	-2.9%	4.4%	-1.6%	1.6%
Organic	**1.4%**	**6.5%**	**0.4%**	**4.3%**
Of which price	-0.1%	5.4%	0.9%	2.5%
Of which volume	1.5%	1.1%	-0.4%	1.8%

All regions contributed to the very strong organic sales growth achieved in the **third quarter**. The **IMEA** and **Asia-Pacific** regions posted double-digit and significant organic sales growth respectively. The **Europe, North America** and **Latin America** regions also recorded organic sales growth compared to the prior-year quarter.

Sales performance by region

in million euros	Europe	IMEA	North America	Latin America	Asia-Pacific	Corporate	Henkel Group
Sales[1] July-September 2026	**2,101**	**604**	**1,532**	**419**	**1,014**	**43**	**5,713**
Sales[1] July-September 2025	1,990	537	1,319	369	895	37	**5,147**
Change versus previous year	5.6%	12.4%	16.2%	13.7%	13.3%	–	**11.0%**
Organic	2.2%	27.8%	3.4%	4.4%	8.9%	–	**6.5%**
Proportion of 2026 Group sales	**37%**	**11%**	**27%**	**7%**	**18%**	**1%**	**100%**
Proportion of 2025 Group sales	39%	10%	26%	7%	17%	1%	**100%**

[1] By location of company.

Almost all regions contributed to Henkel's very strong organic sales growth in the **first nine months of 2026**. The **IMEA** and **Asia-Pacific** regions saw the strongest organic sales growth. By contrast, **Europe** experienced a slight overall decline in organic sales growth compared to the same period of the previous year.

Sales performance by region

in million euros	Europe	IMEA	North America	Latin America	Asia-Pacific	Corporate	Henkel Group
Sales[1] January-September 2026	**6,081**	**1,678**	**4,168**	**1,199**	**2,812**	**123**	**16,061**
Sales[1] January-September 2025	5,970	1,616	4,141	1,119	2,587	117	**15,549**
Change versus previous year	1.9%	3.8%	0.7%	7.1%	8.7%	–	**3.3%**
Organic	-0.3%	19.2%	2.7%	0.6%	9.8%	–	**4.3%**
Proportion of 2026 Group sales	**38%**	**10%**	**26%**	**7%**	**18%**	**1%**	**100%**
Proportion of 2025 Group sales	38%	10%	27%	7%	17%	1%	**100%**

[1] By location of company.

Sales performance Adhesive Technologies

In the **third quarter of 2026**, the Adhesive Technologies business unit generated **sales** of 3,027 million euros. This represents a nominal increase of 11.8 percent compared to the prior-year quarter. **Organically** (i.e. adjusted for foreign exchange and acquisitions/divestments), sales increased by 7.9 percent. This growth was driven primarily by strong price developments alongside positive volume developments. Foreign exchange effects increased sales by 1.1 percent. Acquisitions/divestments also had a positive impact of 2.7 percent.

In the **first nine months of 2026**, the Adhesive Technologies business unit posted **nominal** sales growth of 5.4 percent to 8,561 million euros. **Organically**, Adhesive Technologies achieved very strong sales growth of 5.7 percent.

Sales performance Adhesive Technologies

in million euros	Q3/2025	Q3/2026	1-9/2025	1-9/2026
Sales	**2,708**	**3,027**	**8,124**	**8,561**
Proportion of Group sales	53%	53%	52%	53%
Change versus previous year	**-3.3%**	**11.8%**	**-1.8%**	**5.4%**
Foreign exchange	-4.9%	1.1%	-3.3%	-2.2%
Adjusted for foreign exchange	**1.6%**	**10.7%**	**1.5%**	**7.6%**
Acquisitions/Divestments	-0.9%	2.7%	-0.2%	1.9%
Organic	**2.5%**	**7.9%**	**1.6%**	**5.7%**
Of which price	0.5%	7.2%	0.7%	3.6%
Of which volume	2.0%	0.7%	0.9%	2.1%

The significant organic sales growth of the Adhesive Technologies business unit in the third quarter was particularly driven by the Mobility & Electronics and the Packaging & Consumer Goods business areas. The **Mobility & Electronics** business area posted double-digit organic sales growth of 12.1 percent. The Electronics and Industrial businesses both posted double-digit growth rates. Despite the market environment remaining subdued, sales in the Automotive business developed very strongly overall. The **Packaging & Consumer Goods** business area saw significant organic sales growth of 9.8 percent, supported by both businesses. The **Craftsmen, Construction & Professional** business area achieved organic sales growth of 2.1 percent with a strong contribution from the General Manufacturing & Maintenance business. The Consumer & Construction business posted overall positive sales growth.

Sales development by business area

in million euros	Sales			
Third Quarter	**Q3/2025**	**Q3/2026**	**+/-**	**Organic**
Adhesive Technologies	2,708	**3,027**	11.8%	**7.9%**
Mobility & Electronics	991	**1,198**	20.9%	**12.1%**
Packaging & Consumer Goods	767	**844**	9.9%	**9.8%**
Craftsmen, Construction & Professional	950	**985**	3.8%	**2.1%**
January-September	**1-9/2025**	**1-9/2026**		
Adhesive Technologies	8,124	**8,561**	5.4%	**5.7%**
Mobility & Electronics	2,934	**3,281**	11.8%	**9.2%**
Packaging & Consumer Goods	2,355	**2,433**	3.3%	**6.4%**
Craftsmen, Construction & Professional	2,834	**2,848**	0.5%	**1.4%**

From a regional perspective, the Adhesive Technologies business unit recorded strong organic sales growth in **Europe** in the third quarter, driven by double-digit organic sales growth in the Mobility & Electronics business area and very strong sales growth in the Packaging & Consumer Goods business area. **North America** generated very strong organic sales growth, to which all business areas contributed. In the **IMEA** region, Adhesive Technologies achieved double-digit organic sales growth, with all three business areas contributing double-digit growth rates. The **Latin America** region recorded strong organic sales growth, driven by the Mobility & Electronics and Packaging & Consumer Goods business areas. The **Asia-Pacific** region recorded double-digit organic sales growth, due in particular to a double-digit increase in the Electronics and Industrial businesses.

Sales performance Consumer Brands

Sales in the Consumer Brands business unit increased **nominally** year-on-year by 10.1 percent in the **third quarter of 2026**, reaching 2,643 million euros. **Organically** (i.e. adjusted for foreign exchange and acquisitions/divestments), the business unit achieved very strong sales growth of 4.8 percent. This growth was driven by positive price and volume developments. Foreign exchange effects reduced sales by -1.2 percent. Acquisitions/ divestments – particularly the recent acquisitions of OLAPLEX and "Not your Mother's" – made a positive contribution to sales of 6.4 percent.

In the **first nine months of 2026**, **sales** generated by the Consumer Brands business unit amounted to 7,376 million euros, a **nominal** increase of 0.9 percent compared to the prior-year quarter. In **organic** terms, sales registered good growth of 2.8 percent, driven by positive price and volume developments.

Sales performance Consumer Brands

in million euros	Q3/2025	Q3/2026	1-9/2025	1-9/2026
Sales	**2,402**	**2,643**	**7,308**	**7,376**
Proportion of Group sales	47%	46%	47%	46%
Change versus previous year	**-9.5%**	**10.1%**	**-7.7%**	**0.9%**
Foreign exchange	-4.8%	-1.2%	-3.7%	-3.1%
Adjusted for foreign exchange	**-4.6%**	**11.2%**	**-4.0%**	**4.1%**
Acquisitions/Divestments	-5.0%	6.4%	-3.0%	1.3%
Organic	**0.4%**	**4.8%**	**-1.0%**	**2.8%**
Of which price	-0.6%	3.2%	1.0%	1.3%
Of which volume	0.9%	1.6%	-1.9%	1.5%

In the third quarter, the **Laundry & Home Care** business area generated very strong organic sales growth of 6.0 percent, with the Laundry Care business recording a very strong sales performance overall, driven in particular by strong growth in the Fabric Cleaning category and significant sales growth in the Fabric Care category. The Home Care business even posted double-digit organic sales growth, thanks in particular to the Hand Dishwashing category.

The **Hair** business area achieved strong organic sales growth of 4.0 percent. The Consumer business generated strong organic sales growth, supported in particular by the Care and Color categories. The Professional business achieved very strong sales growth.

The **Other Consumer Businesses** business area recorded a decline in organic sales of -1.2 percent, primarily attributable to the Body Care business in Europe.

Sales development by business area

in million euros	Sales			
Third Quarter	**Q3/2025**	**Q3/2026**	**+/-**	**Organic**
Consumer Brands	2,402	**2,643**	10.1%	**4.8%**
Laundry & Home Care	1,409	**1,465**	4.0%	**6.0%**
Hair	833	**1,019**	22.3%	**4.0%**
Other Consumer Businesses	159	**159**	0.0%	**-1.2%**
January-September	**1-9/2025**	**1-9/2026**		
Consumer Brands	7,308	**7,376**	0.9%	**2.8%**
Laundry & Home Care	4,392	**4,234**	-3.6%	**2.5%**
Hair	2,454	**2,702**	10.1%	**4.1%**
Other Consumer Businesses	462	**441**	-4.5%	**-1.8%**

From a regional perspective, the Consumer Brands business unit recorded positive organic sales growth in the **Europe** region in the third quarter, with both the Laundry & Home Care and Hair business areas generating good organic sales growth. The **North America** region also generated positive organic sales growth, thanks in particular to the Hair business area. The **IMEA** region generated double-digit organic sales growth, driven by double-digit growth rates in both the Laundry & Home Care and Hair business areas. The **Latin America** region posted very strong organic sales growth, primarily driven by the Laundry & Home Care business area. By contrast, the **Asia-Pacific** region came in slightly below the prior-year. While the Hair business area achieved positive organic sales growth, the performance of the Laundry & Home Care business area was below the level of the previous year.

Net assets and financial position of the Group

No substantial changes to the net assets and financial position of the Group occurred in the period under review compared to the situation as at June 30, 2026.

Outlook for the Henkel Group

Based on the strong business performance in the third quarter and assumptions for the remainder of the year, Henkel updated its guidance for sales and earnings development for fiscal 2026 on October 29, 2026.

For the current year, Henkel expects **organic sales growth** of 3.0 to 4.0 percent for the Group (previously: 1.5 to 3.5 percent). For the Adhesive Technologies business unit, organic sales growth in the range of 4.5 to 5.5 percent is expected (previously: 2.0 to 4.0 percent). For the Consumer Brands business unit, an increase of 1.5 to 2.5 percent is anticipated (previously: 0.5 to 2.5 percent).

Adjusted return on sales (adjusted EBIT margin) at Group level is expected to be around 15 percent (previously: 14.5 to 16.0 percent). For Adhesive Technologies, adjusted return on sales is anticipated to be around 16.5 percent (previously: 16.5 to 18.0 percent) and for Consumer Brands around 15 percent (previously: 14.0 to 15.5 percent).

For **adjusted earnings per preferred share** (EPS), a mid-single-digit percentage increase at constant exchange rates is expected (previously: low to high single-digit percentage increase at constant exchange rates).

Furthermore, we have the following expectations for 2026:

- **Acquisitions/divestments:** positive effect in the low single-digit percentage range
- **Translation of sales in foreign currencies:** negative impact in the low single-digit percentage range.
- **Prices for direct materials:** increase of around 10 percent compared to the previous year's average[1] (previously: high single-digit percentage increase compared to the previous year's average[1])
- **Restructuring expenses:** 200 to 250 million euros (previously: 150 to 200 million euros)
- **Cash outflows from investments in property, plant and equipment and intangible assets:** 650 to 750 million euros

[1] Gross price development, i.e., before countermeasures.

About Henkel

With its brands, innovations and technologies, Henkel holds leading market positions worldwide in the industrial and consumer businesses. Henkel's Adhesive Technologies business unit leads the global market for adhesives, sealants and coatings. The Consumer Brands business unit occupies a leading position in numerous markets and categories around the globe, particularly in the Laundry & Home Care and Hair business areas. Henkel's three biggest brands are Loctite, Persil and Schwarzkopf. In fiscal 2025, Henkel posted sales of around 20.5 billion euros and an adjusted operating profit of around 3.0 billion euros. Henkel's preferred shares are listed in the German stock index DAX. Sustainability has a long tradition at Henkel, and the company has a clear sustainability strategy with specific targets. Henkel was founded in 1876 and today employs a diverse team of around 47,000 people worldwide – united by a strong corporate culture, shared values and a common purpose: "Pioneers at heart for the good of generations." For further details, go to www.henkel.com.

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Financial calendar

Publication of Report for Fiscal 2026:
Monday, March 8, 2027

Henkel AG & Co. KGaA 2027 Annual General Meeting:
Wednesday, April 14, 2027

Publication of Quarterly Statement Q1 2027:
Wednesday, May 5, 2027

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