



Directors' Dealing 2011

Date/ Place of Transaction	Name of Person	Type of Share/ Right	Security ID Number (ISIN)	Transaction Type	Price / Currency	Quantity	Transaction Volume
I. Notifications from persons with management functions							
Management Board							
01.12.2011, Frankfurt	Dr. Lothar Steinebach	Ordinary Share	DE 0006048408	Buy	36,50 €	8,000	292,033 €
Supervisory Board / Shareholders' Committee							
06.01.2011, Frankfurt	Winfried Zander	Preferred Share	DE 0006048432	Sale	46.12 €	116	5,350 €
06.01.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Settlement of Share-Collar-Option	0.01 €/3.61 €	86,600	---
<i>Comment: Settlement of Share-Collar-Option of May 7, 2010 (Purchase of Put-Options, sale of Call-Options in order to hedge 86,600 preferred shares): Settlement Premium Put-Option: 0.01 euros per preferred share. Settlement Premium Call-Option: 3.61 euros per preferred share.</i>							
06.01.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Settlement of Share-Collar-Option	0.01 €/3.48 €	88,400	---
<i>Comment: Settlement of Share-Collar-Option of May 10, 2010 (Purchase of Put-Options, sale of Call-Options in order to hedge 88,400 preferred shares): Settlement Premium Put-Option: 0.01 euros per preferred share. Settlement Premium Call-Option: 3.48 euros per preferred share.</i>							
06.01.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Settlement of Share-Collar-Option	0.01 €/2.21 €	85,000	---
<i>Comment: Settlement of Share-Collar-Option of May 17, 2010 (Purchase of Put-Options, sale of Call-Options in order to hedge 85,000 preferred shares): Settlement Premium Put-Option: 0.01 euros per preferred share. Settlement Premium Call-Option: 2.21 euros per preferred share.</i>							
06.01.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Buy/Sell Options	35.00 €/50.00 €	260,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 260,000 preferred shares. Strike Price Put-Option: 35.00 euros per preferred share. Strike Price Call-Option: 50.00 euros per preferred share. Maturity December 16, 2011.</i>							
07.01.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	46.05 €	15,000	690,720 €
11.05.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Settlement of Share-Collar-Option	0.01 €/1.92 €	85,234	---
<i>Comment: Settlement of Share Collar Option of May 18, 2010 (Purchase of Put Options, sale of Call Options in order to hedge 85.000 preferred shares). Number of options to be settled after adjustment due to dividend payment of April 12, 2011: 85,234. Settlement Premium Put Option: 0.01 euros per preferred share. Settlement Premium Call Option: 1.92 euros per preferred share. Settlement Premium total: Put: 852.34 euros; Call: 163,649.28 euros</i>							
19.05.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	49.90 €	171,657	8,565,684 €
21.06.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	47.50 €	50,000	2,375,000 €
30.06.2011, off-market	Dr. h.c. Christoph Henkel	Ordinary Share	DE 0006048408	Buy/Sell Options	45.03 €/29.44 €	100,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 100,000 ordinary shares. Strike Price Put-Option: 29.44 euros per ordinary share. Strike Price Call-Option: 45.03 euros per ordinary share. Maturity June 15, 2012.</i>							
04.07.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	48.30 €	50,000	2,415,000 €



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15.08.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Settlement of Share- Collar-Option	0.01 €/0.09 €	260,717	---
<i>Comment: Settlement of Share Collar Option of November 17, 2010 (Purchase of Put Options, sale of Call Options in order to hedge 260.000 preferred shares). Number of options to be settled after adjustment due to dividend payment of April 12, 2011: 260,717. Settlement Premium Put Option: 0.01 euros per preferred share. Settlement Premium Call Option: 0.09 euros per preferred share. Settlement Premium total: Put: 2,607.17 euros; Call: 23,464.53 euros</i>							
15.08.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Buy/Sell Options	35.00 €/50.00 €	260,717	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 260,717 preferred shares. Strike Price Put-Option: 35.00 euros per preferred share. Strike Price Call-Option: 50.00 euros per preferred share. Maturity August 17, 2012.</i>							
14.09.2011, off-market	Dr. h.c. Christoph Henkel	Ordinary Share	DE 0006048408	Buy/Sell Options	35.26 €/25.76 €	100,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 100,000 ordinary shares. Strike Price Put-Option: 25.76 euros per ordinary share. Strike Price Call-Option: 35.26 euros per ordinary share. Maturity September 21, 2012.</i>							
21.09.2011, off-market	Dr. h.c. Christoph Henkel	Ordinary Share	DE 0006048408	Buy/Sell Options	39.04 €/24.40 €	150,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 150,000 ordinary shares. Strike Price Put-Option: 24.40 euros per ordinary share. Strike Price Call-Option: 39.04 euros per ordinary share. Maturity September 21, 2012.</i>							
23.09.2011, Frankfurt	Prof. Dr. Ulrich Lehner	Preferred Share	DE 0006048432	Buy	38.15 €	8,000	305,200 €
28.09.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Buy/Sell Options	48.10 €/30.06 €	135,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 135,000 preferred shares. Strike price Put-Option: 30.06 euros per preferred share. Strike price Call-Option: 48.10 euros per preferred share. Maturity September 21, 2012.</i>							
18.11.2011, off-market	Dr. h.c. Christoph Henkel	Ordinary Share	DE 0006048408	Buy/Sell Options	39.13 €/24.37 €	155,509	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 155,509 ordinary shares. Strike Price Put-Option: 24.37 euros per ordinary share. Strike Price Call-Option: 39.13 euros per ordinary share. Maturity November 16, 2012.</i>							
14.12.2011, off-market	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Buy/Sell Options	48.14 €/33.27 €	130,000	---
<i>Comment: Share-Collar-Option: Purchase of Put-Options, sale of Call-Options in order to hedge 130,000 preferred shares. Strike price Put-Option: 33.27 euros per preferred share. Strike price Call-Option: 48.14 euros per preferred share. Maturity December 21, 2012.</i>							
19.12.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	44.00 €	24,624	1,083,456 €
20.12.2011, Frankfurt	Dr. h.c. Christoph Henkel	Preferred Share	DE 0006048432	Sale	44.03 €	105,376	4,639,600 €
II. Notifications from persons related to persons with management functions							
09.05.2011, Frankfurt	Caroline Hamelmann	Preferred Share	DE 0006048432	Sale	49.06 €	14,554	714,019 €
23.09.2011, Frankfurt	Johanna Lehner	Preferred Share	DE 0006048432	Buy	38.15 €	8,000	305,200 €