

Key figures Q2/2014 and 1-6/2014

in million euros	Sales		EBIT		EBIT margin	
	Q2	1-6	Q2	1-6	Q2	1-6
Laundry & Home Care						
2014	1,139	2,286	160	356	14.0%	15.6%
2013	1,186	2,363	167	342	14.1%	14.5%
organic	4.2%	5.1%	-	-	-	-
2014 adjusted ¹⁾	-	-	190	380	16.6%	16.6%
2013 adjusted ¹⁾	-	-	182	358	15.3%	15.2%
Beauty Care						
2014	897	1,753	135	248	15.0%	14.2%
2013	923	1,796	135	259	14.6%	14.4%
organic	2.1%	2.6%	-	-	-	-
2014 adjusted ¹⁾	-	-	145	279	16.2%	15.9%
2013 adjusted ¹⁾	-	-	138	268	14.9%	14.9%
Adhesive Technologies						
2014	2,069	3,962	346	677	16.7%	17.1%
2013	2,138	4,082	333	646	15.6%	15.8%
organic	3.7%	3.9%	-	-	-	-
2014 adjusted ¹⁾	-	-	362	681	17.5%	17.2%
2013 adjusted ¹⁾	-	-	362	682	16.9%	16.7%
Henkel						
2014	4,137	8,066	589	1,197	14.2%	14.8%
2013	4,286	8,319	607	1,172	14.2%	14.1%
organic	3.3%	3.8%	-	-	-	-
2014 adjusted ¹⁾	-	-	674	1,293	16.3%	16.0%
2013 adjusted ¹⁾	-	-	660	1,260	15.4%	15.1%

Henkel	Q2/2013	Q2/2014	Change	1-6/ 2013	1-6/ 2014	Change
Earnings per preferred share in euros ¹⁾	0.96	1.02	6.3%	1.87	2.06	10.2%
Adjusted earnings per preferred share in euros ¹⁾	1.07	1.16	8.4%	2.03	2.20	8.4%

Changes on the basis of figures in thousand euros

¹⁾ Adjusted for one-time charges/gains and restructuring charges