

## Key figures Q1/2015

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
<b>Laundry &amp; Home Care</b>			
2015	1,298	192	14.8%
2014	1,147	196	17.1%
organic	5.2%	-	-
2015 adjusted <sup>1)</sup>	-	222	17.1%
2014 adjusted <sup>1)</sup>	-	190	16.6%
<b>Beauty Care</b>			
2015	940	133	14.1%
2014	856	114	13.3%
organic	2.1%	-	-
2015 adjusted <sup>1)</sup>	-	150	15.9%
2014 adjusted <sup>1)</sup>	-	134	15.7%
<b>Adhesive Technologies</b>			
2015	2,160	345	16.0%
2014	1,893	331	17.5%
organic	3.3%	-	-
2015 adjusted <sup>1)</sup>	-	353	16.4%
2014 adjusted <sup>1)</sup>	-	319	16.9%
<b>Henkel</b>			
2015	4,430	648	14.6%
2014	3,929	608	15.5%
organic	3.6%	-	-
2015 adjusted <sup>1)</sup>	-	707	16.0%
2014 adjusted <sup>1)</sup>	-	619	15.8%

Henkel	Q1/2014	Q1/2015	Change
<b>Earnings per preferred share</b> in euros	1.04	1.09	4.8%
<b>Adjusted earnings per preferred share</b> in euros <sup>1)</sup>	1.04	1.18	13.5%

Changes on the basis of figures in thousand euros

<sup>1)</sup> Adjusted for one-time charges/gains and restructuring charges