

## Key figures Q1/2014

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
<b>Laundry &amp; Home Care</b>			
2014	1,147	196	17.1%
2013	1,177	175	14.9%
organic	6.0%	-	-
2014 adjusted <sup>1)</sup>	-	190	16.6%
2013 adjusted <sup>1)</sup>	-	176	15.0%
<b>Beauty Care</b>			
2014	856	114	13.3%
2013	873	124	14.2%
organic	3.0%	-	-
2014 adjusted <sup>1)</sup>	-	134	15.7%
2013 adjusted <sup>1)</sup>	-	130	14.9%
<b>Adhesive Technologies</b>			
2014	1,893	331	17.5%
2013	1,944	314	16.1%
organic	4.1%	-	-
2014 adjusted <sup>1)</sup>	-	319	16.9%
2013 adjusted <sup>1)</sup>	-	320	16.5%
<b>Henkel</b>			
2014	3,929	608	15.5%
2013	4,033	565	14.0%
organic	4.3%	-	-
2014 adjusted <sup>1)</sup>	-	619	15.8%
2013 adjusted <sup>1)</sup>	-	600	14.9%

Henkel	Q1/2013	Q1/2014	Change
Earnings per preferred share in euros	0.91	1.04	14.3%
Adjusted EPS per preferred share in euros <sup>1)</sup>	0.96	1.04	8.3%

Changes on the basis of figures in thousand euros

<sup>1)</sup> Adjusted for one-time charges/gains and restructuring charges