

Key figures Q1/2016

in million euros	Sales	EBIT	EBIT margin
	Q1	Q1	Q1
Laundry & Home Care			
2016	1,333	236	17.7%
2015	1,298	192	14.8%
organic	4.7%	-	-
2016 adjusted ¹⁾	-	243	18.2%
2015 adjusted ¹⁾	-	222	17.1%
Beauty Care			
2016	950	143	15.0%
2015	940	133	14.1%
organic	2.6%	-	-
2016 adjusted ¹⁾	-	157	16.5%
2015 adjusted ¹⁾	-	150	15.9%
Adhesive Technologies			
2016	2,144	364	17.0%
2015	2,160	345	16.0%
organic	2.1%	-	-
2016 adjusted ¹⁾	-	376	17.5%
2015 adjusted ¹⁾	-	353	16.4%
Henkel			
2016	4,456	717	16.1%
2015	4,430	648	14.6%
organic	2.9%	-	-
2016 adjusted ¹⁾	-	751	16.8%
2015 adjusted ¹⁾	-	707	16.0%

Henkel	Q1/2015	Q1/2016	Change
Earnings per preferred share in euros	1.09	1.21	11.0%
Adjusted earnings per preferred share in euros ¹⁾	1.18	1.27	7.6%

Calculated on the basis of units of 1,000 euros; figures commercially rounded

¹⁾ Adjusted for one-time charges/gains and restructuring charges