



## Overview - Acquisitions 2017 / 2018

Business Unit	Object	Key brands	Country/Region	Annual sales	Signing on	Completion on	Purchase price	Comment	Published in news release	Published in quarterly report	Published in annual report	
2018												
Adhesive Technologies	Acquisition of Aislantes Nacionales S.A., tile adhesives and building materials	-	Chile	MEUR	~85**	07/16/18	12/10/18	MEUR 343	-	07/16/18	-	AR 2018, p. 66, 84, 134-135
Laundry & Home Care	Acquisition of JemPak Corp., detergents and dishwashing retailer brands	-	USA / Canada	MEUR	~85**	05/10/18	06/01/18	MEUR 76	-	05/10/18	Q2 & HY 2018 Financial Report, p. 17, 33	AR 2018, p. 66, 84, 134-135
Adhesive Technologies	Acquisition of Unión Técnico Comercial S.R.L., Products for maintenance, repair and overhaul of durable goods	-	Peru	MEUR	~10**	12/05/17	01/03/18	MEUR 13	-	-	Q2 & HY 2018 Financial Report, p. 17, 33	AR 2018, p. 66, 84, 134-135
2017												
Beauty Care	Acquisition of outstanding non-controlling shares in Eczacıbasi Schwarzkopf, Istanbul, increasing ownership to 100 percent	-	Turkey	-	-	Q4/2017	Q4/2017	MEUR ~3	-	-	-	AR 2017, p. 116
Beauty Care	Acquisition of Zotos International, hair salon business	Joico, Zotos	USA	MEUR	~210*	10/26/17	12/28/17	MEUR 403	~ 700 Employees	10/26/17 12/28/17	-	AR 2017, p. 62, 78, 86, 116-117
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Henkel Polybit Industries Ltd., Umm al-Quwain	-	United Arab Emirates	-	-	Q3/2017	Q3/2017	MEUR ~140	-	-	-	AR 2017, p. 116
Beauty Care	Acquisition Nattura Laboratories, hair salon business	Pravana, Tec Italy	Mexico / USA	MEUR	~120*	03/08/17	09/01/17	MEUR 392	-	03/09/17 08/31/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 86, 89, 116-117
Adhesive Technologies	Acquisition of Darex Packaging Technologies from GCP Applied Technologies, high-performance sealants and coatings	-	USA	MEUR	~260*	03/02/17	07/03/17	MEUR 938	~ 700 Employees	03/02/17 07/04/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 85, 116-117
Adhesive Technologies	Acquisition Sonderhoff Holding GmbH, industrial gasketing solutions	-	Germany	MEUR	~60*	05/16/17	07/03/17	MEUR 119	~ 280 Employees	05/17/17 07/04/17	Q2/2017, p. 20, 34	AR 2017, p. 62, 78, 85, 116-117
Adhesive Technologies	Acquisition of outstanding non-controlling shares in Shanghai Henkel Xianghua Adhesives Co. Ltd, Shanghai, increasing ownership to 100 percent	-	China	-	-	04/13/17	06/01/17	MEUR ~8	-	-	Q2/2017, p. 34	-

\* Proforma Sales 2017.

\*\* Proforma Sales 2018.