



Highlights 2018

in million euros	2017	2018	+/-
Sales	20,029	19,899	- 0.6 %
Adjusted¹ operating profit (EBIT)	3,461	3,496	1.0 %
Adjusted¹ return on sales (EBIT) in %	17.3	17.6	0.3 pp
Adjusted¹ earnings per preferred share in euros	5.85	6.01	2.7 %
Dividend per preferred share in euros	1.79	1.85	3.4 %

pp = percentage points

¹ Adjusted for one-time charges/gains and restructuring expenses.