



Indicators & Progress

	2014	2015	2016	2017	2018
Economic indicators					
Sales in million euros	16,428	18,089	18,714	20,029	19,899
Adjusted ¹ operating profit (EBIT) in million euros	2,588	2,923	3,172	3,461	3,496
Adjusted ¹ return of sales (EBIT) in percent	15.8	16.2	16.9	17.3	17.6
Adjusted ¹ earnings per preferred share (EPS) in euros	4.38	4.88	5.36	5.85	6.01
Dividend per ordinary share in euros	1.29	1.45	1.60	1.77	1.83 ²
Dividend per preferred share in euros	1.31	1.47	1.62	1.79	1.85 ²

Environmental indicators					
Amount of production in thousand metric tons	7,837	7,924	8,419	9,390	9,057
Energy consumption in thousand megawatt hours	2,227	2,302	2,377	2,539	2,500
Carbon dioxide emissions in thousand metric tons	626 ³	647 ³	675 ³	721 ³	691 ³
Water consumption in thousand cubic meters	7,440	7,260	7,630	8,448	8,136
Waste for recycling and disposal in thousands metric tons ⁴	118	112	120	123	124

Employee indicators					
Employees ⁵ (as of December 31)	49,750	49,450	51,350	53,700	53,000
Proportion of female employees in percent	33.2	33.6	33.1	34.3	34.4
Average number of training days per employee	1.5	2.1	1.6	1.8	1.7
Participation in employee share program in percent	30.1	29.7	30.7	31.4	31.5
Occupational accidents per million hours worked	0.9	0.8	1.0	1.1	1.0

Social indicators					
Donations in million euros (financial and product donations, not counting paid time off from work)	8,238	8,316	7,814	8,037	8,304
Number of projects supported	2,265	3,431	2,051	2,124	2,032

¹ Adjusted for one-time charges/gains and restructuring expenses.

² Proposal to shareholders for the Annual General Meeting on April 8, 2019.

³ In 2018, change of the calculations (scope 2) from a location-based to a market-based method according to the Greenhouse Gas (GHG) Protocol.

⁴ We have removed the share of construction and demolition waste from our footprint and shown it separately, as the presence or absence of some larger construction projects have a significant effect on our waste footprint. This has enabled us to show the performance of our sites and our progress more transparently.

⁵ Basis: permanent staff excluded trainees. Figures have been rounded.